

**INSIDE ARE THE SECRETS
TO A SUCCESSFUL
FUN SERVICES' *FUN FAIR*
FUND RAISER!!**



www.FunServicesColorado.com

HERE'S HOW THE *FUN FAIR* PROGRAM WORKS



TM

Fun Services Provides

- Over 30 years of experience
- 70 games to choose from
- All the necessary games booths
- A large assortment of prizes

Your Organization Provides

- A location (indoors or outside)
- A Date
- Volunteers to run your games

WHO KEEPS THE PROFITS?

You do! It is your fund raising event. What you pay for is the actual number of prizes given out or wristbands sold (minimums & delivery may apply) and a small game/booth rental fee. Fun Services takes back all the prizes not used. You take no risks, only the profits.

**THERE ARE NO ADVANCES, NO INVESTMENT,
AND ABSOLUTELY NO HIDDEN CHARGES!!**



12345 Huron Street • Westminster, CO • 80234
427-7443 • 1-800-779-7443 • FAX (303) 427-0612

FUN SERVICES' "FUN FAIR" CARNIVALS...

We have the right program to fit your needs!

The FULL SERVICE "Fun Fair" Carnival:

Everything you need for a great "FUN FAIR" Carnival **delivered** to your school:

Booths, games, prizes, tickets or wristbands, game signs, and a Fun Services Representative to stay at your event!

Games are "programmed" for your group to make up to **50% PROFIT!**

We arrive one and a half to two hours before the start of your event to help with set-up, the Fun Services Representative stays at your event, and we help with take-down when your event is over!

All prizes are on consignment after a \$750.00 minimum prize billing is reached. Total Redemption OR Regular Consolation prize programs are available!

Discounted rental charge for booth/game combo! (Regular price: \$55.00 per booth/game combo. Discounted price: \$25.00 per booth /game combo)

"School Specials" **discounts** on select concessions, jumps and helium!

If your organization completes another program (Santa's Secret Shop/Holiday Gift Shop and/or an All-School Fundraiser) with us, then the \$25.00 per game/booth rental charge is **waived** (that means it's **FREE!**). Delivery rates apply.

The FULL SERVICE "Wristband" Carnival:

Looking for an easy way to have a carnival? Fun Services now offers a **no inventory, pay one price** wristband carnival. Here's how it works:

Fun Services provides the wristbands for you to sell. The organization's cost is \$7.00 per wristband sold, with a 200 minimum purchase. The suggested sell price for each wristband is \$10.00. Here's what you get:

8-15 Midway Games (based on enrollment) with an 8' red/white carnival booth front. A wristband allows participants **UNLIMITED PLAY AND PRIZES**. There is a 2.5 hour maximum time for the event. If you need more time, the minimum number of wristbands sold is increased by 50 for each additional 1/2 hour.

One Inflatable jump staffed by Fun Services. The kids get unlimited turns jumping during the carnival. Want an extra jump? They are available for an additional 100 wristbands added to the minimum. This includes Slides, Obstacle Courses, etc.

The popular Total Redemption prize program is included with the wristband carnival.

Need a concession? Popcorn, Cotton Candy and Snow-Cones are available at a cost of an additional 50¢ per wristband, per concession. This includes the machine rental and the cost of the supplies. **By the way, the servings are unlimited too!**

At the end of the carnival, the organization and the Fun Services representative calculates how many wristbands were sold, add the regular delivery charge, to figure your total due.

Here are the advantages of the wristband carnival to the organization:

No ticket sales. One price point for the parents. No more having the kids come up during the event asking for more money for more tickets!

Unlimited Play. The kids get to play the games and jump as much as they want during the event. They are not restricted by how many tickets they have.

No Inventory. At the end of the carnival, your volunteers and the Fun Services' Representative pack up the prizes, games, booths and inflatable into the truck, the organization pays the invoice and you're done!

No Game/Booth rental fees. With the Wristband Carnival, organizations do not pay the \$25.00 per game/booth rental fee.

Rental items such as Dunk Tanks, Electronic Basketball, etc. are available at the regular rental rates.

The organization provides volunteers to assist with set-up and takedown, running the game, concessions and the prize Redemption Center operations. This is the same as our traditional carnival program.

Ask about our Second Program Discounts!

The "PRE-PACKAGED" Carnival:

Everything is "pre-packed" for your carnival, ready to be either delivered or picked up at our warehouse! This package includes games, booths, and prizes! You will receive a game, a colorful booth, and \$75.00 in prizes for each game rented!

Regular cost for this package is \$135.00 per game... Your **SPECIAL** price is **ONLY \$100.00** per game! There is a 5 game minimum for this package.

Both programs include Fun Services programming and packing of quality prizes. We have over 25 years of Fun Fair experience to meet your needs!

RENTAL ONLY Option Available:

\$30.00 per Midway game (except Spin Art).

\$25.00 per 8' Hinged booth.

Prizes available for purchase in our Party Store.



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“Full Service” Fun Fair Responsibilities

The following is a list of responsibilities for both parties; Fun Services and your organization.

FUN SERVICES:

- We supply the carnival game booths. These booths are 8ft. wide by 4ft. deep and acts as a partition between game and player and lend a carnival atmosphere to the events appearance. Booths are typically pulled 10 feet from the wall.
- We supply the games and supplies necessary for their play.
- We provide all prizes on complete consignment. A minimum of 200 wristbands (wristband carnival) or a prize billing of \$750.00 on full service carnivals is required.
- We supervise set-up of the event along with **3-4 adult helpers** from your organization. Our arrival will be approximately 1.5-2 hours before the start of the event.
- We provide game instructions and inventory sheets for each booth worker.
- We supply tickets. The price is \$2.50 for a roll of 2000.
- We provide game signs.
- We supervise and help with the take down of the games and booths along with **3-4 adult helpers** immediately at end of event.

YOUR ORGANIZATION:

- You choose the games and set prices on each game. Additional charges of \$30.00 per game may apply if choosing over the recommended number of games for your enrollment.

200-399 students:	8-10 games
400-499 students:	10-12 games
500+ students:	12-15 games

- You supply **3-4 adult helpers** for set up and take down.
- You coordinate all **adult** booth workers.
- You supply 1 table for each game.
- You supply 1 ticket can, box, or bag for each game.
- You supply 1 pencil for each game, concession and redemption booth.
- You pay for prizes and delivery at end of the event.

No deposits are required. You make the profit!



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PRIZE PROGRAMS

TOTAL REDEMPTION: (most popular)

- 1st through consolation prizes will be awarded on a punch card system. No prizes will be displayed at the game booth (except for a few selected games).
- A certain number of punches will be awarded instead of an actual prize. Example: 20, 10, 5, 2, & 1.
- The prize categories range from 1 to 300 points in which you purchase these prizes with your punch card.
- 4-5 workers are needed to set-up, run and inventory the redemption table. It is suggested that one person be in charge of the redemption center.

REGULAR CONSOLATION:

- All 1st, 2nd, 3rd and consolation prizes will be displayed and won at the game booth.

All carnival booths are set-up and operated on both options.

Both options are programmed to maintain the same degree of profit.



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FUN FAIR ADDITIONS

CATERING

\$2.95 per person (minimum 200)

- Includes Hot Dog, Chips, Ice Tea and Lemonade

COTTON CANDY

Machine Rental \$50.00 per day
 Cones \$.05 each
 Floss Sugar (per container) \$8.50 (approx. 50-60 servings)

❖ **School Special \$35.00 machine rental**

SNOW CONES

Machine Rental \$50.00 per day
 Cones .06 each
 Syrup (per gallon) 12.50 (makes approx. 100 servings)

❖ **School Special \$35.00 machine rental**

***** ALL GROUPS MUST SUPPLY OWN ICE *****

Note: 40 pounds of ice will make approximately 100 cones.

POPCORN

Machine Rental \$50.00 per day
 Popcorn Pak (popcorn, oil, butter) 1.35 (approx. 8-1 oz. Servings)
 Popcorn Bags (1ounce) .05 each

❖ **School Special \$35.00 machine rental**

NACHOS

Machine Rental \$30.00 per day
 Nacho Cheese 22.00 (140 oz. Bag, approx. 45 servings)
 Tortilla Chips (case) 14.00 (approx. 45 servings)
 Paper Tray 5.00 (pkg of 50)
 Jalapeños 10.00 (Approx. 100 servings)

HOT DOG STEAMER

Machine Rental \$45.00 per day

HELIUM & BALLOONS

❖ **School Special \$0.50 per balloon – includes the helium tank, assorted 11” balloons and balloon cup & string.**

LARGE INFLATABLE JUMPS with Staff (12 years & under) \$150.00 per hour, 3 hr min

Tiger Belly Bounce Palm Tree Bounce
 Broncos NFL Theme House Jupiter Jump
 Large Broncos Helmet (Classic Logo) Castle
 Star Walk

❖ **School Special \$75.00 per hour, 3 hr min.**

DUNK TANK \$200.00 per day
HAIR SPRAY \$2.99 per can
ELECTRONIC BASKETBALL \$125.00 per day
JAIL \$75.00 per day
PHOTO PROPS \$50.00 each per day
FUN MIRRORS \$35.00 each per day
ROLLER RACERS \$15.00 each per day
#20 WHEEL for Cake Walk \$25.00 per day
CLOWN SUITS \$15.00 each per day

❖ **School Specials – Available for schools using our Full Service Fun Fair Program**

MIDWAY GAME LIST

Availability on a first come, first served basis. To view pictures, visit our web-site at www.FunServicesColorado.com

EASY GAMES:

1. FISH POND - Catch a fish and win a prize
2. SHOOT THE CHUTE - Roll a crazy block down a slide to win
3. BUMPER CAR - Bounce the car into a winning position
4. CIRCLE RACE - Spin the car into a winning position
5. LOLLIPOP TREE - Choose a lollipop with a colored tip to win (Not available for corporate events)
6. JEWELRY SPIN - Spin the arrow to win
7. TOY WALK - Operate the same as a Cake Walk (Not available for corporate events)
8. SPIN ART - Create your own design on a card - electricity required
9. DUCK POND - Catch a duck and win a prize
10. COLOR WHEEL - Choose a lucky color and win on the spin
11. POSTER TOSS - Toss a ring around a poster to win (Not available for corporate events)
12. MINI-PINBALL - Shoot one ball into the winning slot
13. THE PRIZE IS RIGHT - Open the door to the winning prize
14. STRING PULL - Match the Looney Tunes characters to win a prize
15. FINISH LINE- The first one to make it to the finish line wins
16. LOSE YOUR COCONUTS- Shoot three balls into the winning slots
17. PLINKO- Drop the tokens through the pins and aim for the slots

MEDIUM GAMES:

18. SWING-A-WIN - Knock over the blocks to spell win
19. BEAN BAG GAME - Three bags, try to get all three in the target
20. CAN-CAN - Two bags, knock all of the cans off the shelf
21. FIVE-PIN BOWLING - Three pucks, knock down all five pins
22. TIC TAC TOE - Three balls, try to get three in a row
23. GOLF GAME - Hole-in-one wins
24. COKE TOSS - Throw ball underhand and knock the bottles over
25. ODD BALL - Roll ball down the ramp into the winning slot
26. ALLEY OOPS - Roll three balls down and add up the points
27. TIP THE CAT - Knock down three rag cats to win
28. 7-11 - Two balls add up your points
29. HOME RUN DERBY- See how many home runs you can get
30. ROLLER BOWLER - Roll the bowling ball easy enough to stay over the hump to win
31. A-MAZE-O - Roll three balls down the game and match the colored slots
32. BANK SHOT - Shoot a cue ball off the bank into the hole
33. BEAT THE TEACHER - Three players race the teacher on a game board
34. PIT STOP - Roll the racecar into the pit area
35. SLAM DUNK - Hit the launcher to make the ball go into the basket
36. FLIP-A-FROG - Hit the launcher to make the frog flip into a can
37. FOOTBALL TOSS - Throw footballs through to the football player
38. POTATO SMASH - Hit the launcher to flip the Mr. Potato Head into a potato box
39. PENNANT RACE - Spin the dial to get the baseball player home
40. SAUCER TOSS - Throw a Frisbee at your favorite character
41. STRIKE-IT-LUCKY - Knock down pins just like bowling
42. SHOOT TWO - Make both of the baskets and win
43. BOTTLE BASH - Knock over the picture of the bottles and win
44. WIN-LOSE-DRAW - Get a tic-tac-toe and win
45. TIP THE CLOWN - Knock down three rag clowns to win
46. SLAP SHOT II - Get the puck past the goalie to win
47. RAINBOW ROLL - Roll the balls into the center of the rainbow and win
48. SHUFFLE ALLEY - Get three pucks in a row and win
49. RING-A-RASCAL - Ring the giant pop bottle filled with a stuffed animal and win
50. POTTY TOSS - Get three balls in the pot to win
51. RAPTORS NEST- Toss the balls into the nest and win
52. TIKI TOSS- Bounce as many balls in the cups as possible
53. VORTEX - Try and knock the floating ball out of the vortex to win

HARD GAMES:

54. RING TOSS - Ring the peg on the correct colored row to win
55. SOCCER KICK - Make a goal on the goalie
56. TEDDY BEAR TOSS - Three hoops ring the bear's stand and win
57. STAND-IT - Stand up the pop bottle with pole and string
58. DART BALLOON - Three darts, try to pop three balloons
59. KOOL POOL - Fun games involving two balls and a 50¢ piece
60. RINGO BINGO - Throw the rings and make a bingo
61. BALL BINGO - Ten balls, any bingo wins
62. HOOP-LA - Ring the box and win that prize
63. THREE-RING CIRCUS - Player tries to ring the winning peg
64. OVER AND UNDER - Six balls, total over thirty or under eleven wins
65. SUCTION DARTS - Safety Darts stick to targets
66. MARBLE GAME - Six marbles, roll them to stop on the same color
67. MILK CAN TOSS - Three balls in the can wins
68. CROSSBOW DARTS - Shoot a crossbow with suction darts at the target
69. BLITZ - Roll a ball through the maze to score a touchdown
70. CRAZY COLORS - Get the balls in the same color to win
71. ROLL 300 - Three balls, roll them to make 300 and win
72. COVER THE DOT - Three saucers to cover the dot
73. HORSESHOE TOSS - Get a ringer to win
74. BUCKET TOSS - Toss balls into buckets to win



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GAME CHAIRPERSON INSTRUCTIONS

1. First shift of workers should arrive 20-30 minutes before the carnival opens. They should display prizes in the booth (if applicable) and make sure they understand how their game is played.
2. During operation of the event, check to see that:
 - a. No children are in the booths.
 - b. Booths are not pushed back or games moved forward.
 - c. The games are being played according to instructions.
 - d. Booth workers are:
 - i. Tearing tickets in half.
 - ii. Not giving out prizes or punches unless fairly won.
 - iii. Not taking prizes or punches for their own use.
3. New workers often make mistakes. Check to see that they:
 - a. Understand their game. The old shift of workers should stay 15 minutes to explain the game.
 - b. Know where the prizes or punch cards are. Frequently the new worker doesn't know more prizes exist in a box in the booth.
 - c. Know what to do if they run out of prizes or punch cards. Contact you or the Fun Services representative.
4. If a booth runs out of prizes:
 - a. Check to see if any prizes are left in the box.
 - b. Use all prizes at the winning level up before substituting.
 - c. You or the Fun Services rep may substitute another prize of equal or lesser value from another game.
 - d. Make sure inventory sheets are adjusted at the end of the event.
5. When closing event down:
 - a. Clear event site of children as soon as possible.
 - b. See that booth workers are completing their inventory counting and filling out the inventory sheets.
 - c. See that you have your 3-4 helpers lined up to help the Fun Services representative and any other clean up crew you need for other tasks.

Try to get the booth workers to run their booth as if it were their own business.

Watch for mistakes. The noise and activity found at an event of this kind makes it difficult to concentrate.



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GAME BOOTH WORKERS

Thanks for your help in volunteering to run a booth for the carnival.

There are a few general instructions for game workers to follow:

1. Accept _____ tickets or Fun Services wristbands only!
2. Accept tickets or Fun Services wristbands only...no cash.
3. Tear tickets in half before dropping them in a container.
4. No children in the booths
5. Last Shift – please count and record the number of prizes (only when applicable) you have left after your booth closes. This will take about ten minutes and is very important because it determines what we owe FUN SERVICES for prizes.
6. Please remember that an “almost win” is not a “win.” Our profit depends on how many prizes we give away. Our cost to FUN SERVICES is the purchase of the prizes they furnish for the game.

If you have any problems during your shift, please see:_____

HAVE FUN!! And thanks again for your help!

Fun Services Presents . . .

SCHOOL CARNIVAL WRISTBAND PROGRAM!

- ◆ **No** Inventory, **No** Ticket Sales and **No** Game and Booth Rental Fees.
- ◆ Wristbands are \$7.00 each (school's cost) with a suggested sell price of \$10.00.
- ◆ Wristband entitles the wearer to unlimited play at the games and inflatable(s).
- ◆ Organization must sell a minimum of 200 wristbands. Presales are encouraged.
- ◆ 2½ hour event. Add 50 wristbands to the minimum for each additional ½ hour.
- ◆ The number of games is based on your enrollment. Ask your Fun Services representative for the number of games that is right for your school.
- ◆ Our very popular Total Redemption prize program is included.
- ◆ One inflatable jump, staffed by Fun Services, is included.
- ◆ For each additional inflatable activity, add 100 wristbands to the minimum.
- ◆ Add a concession machine with supplies for an additional 50¢ per wristband sold.
- ◆ Rental items (Dunk Tanks, Electronic Basketball, etc.) are available at regular rental rates.
- ◆ Select games are not available: Poster Toss, Jewelry Spin, Toy Walk and Spin Art.
- ◆ Inflatable jump may be substituted for two games or one concession.
- ◆ Delivery is additional.

SPECIAL BONUS!

When your school signs up for and completes a second program with us (all-school fundraiser or Santa's Secret Shop® /Holiday Gift Shop®) during the same school year, we will reduce the cost of the wristband to **\$6.00 each!**

Call your Fun Services representative today for more details!

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